

#### GSA Federal Supply Schedule Catalog

Contractor Information

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FSC Group 03FAC

Facilities Maintenance and Management

SIN:

811-002

Complete Facilities Maintenance and Management

811-003

Complete Facilities Management

871-205

Energy Program Support Services

871-207

Energy Audit Services

Please visit SodexoUSA.com for additional services.





Contract Number: GS-21F-060BA

Contract Period: Feb. 24, 2014 to Feb. 23, 2019

Sodexo Management Inc. • 9801 Washingtonian Blvd. • Gaithersburg, MD 20878

DC Metro Area: 301-987-4125 • Fax: 301-987-4917

http://www.sodexo.com/

Sodexo is a Large Business under NAICS code(s): 541350, 541330, 561210

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The Internet address for *GSA Advantage!* is: <a href="http://www.gsaadvantage.gov">http://www.gsaadvantage.gov</a>.

Schedule	03FAC (Services)
Special Item Numbers (SIN)	SIN'S 811-002 and 811-003 SIN's 871-205 and 871-207
Lowest Priced Model	Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. Not Applicable
Hourly Rates	Please refer to the price list, pages 5 – 6.
Maximum Order	\$1,000,000
Minimum Order	\$10,000
Geographic Coverage	48 contiguous States, the District of Columbia
Points of Production	Gaithersburg, MD
Discount from list prices or statement of net price	All GSA Prices are Net Prices.
Volume Discounts	1% for orders above \$500,000
Prompt payment terms	0% Net 30
U.S. Government Credit Cards Accepted	Government purchase cards are accepted at the micro- Purchase threshold.
U.S. Government Credit Cards Accepted	Government purchase cards are not accepted above the micro-purchase threshold.
Foreign Items	Not Applicable
Time of delivery	Delivery time will be negotiated between the Ordering Agency and Sodexo.
Expedited Delivery	Deliver time will be negotiated between the Ordering Agency and Sodexo.





# Contractor Information

#### Contract Number: GS-21F-060BA

Overnight and 2-day delivery	Not Applicable
Urgent Requirements	The January 1994 version of Clause I-FSS-140-B "Urgent Requirements" is applicable. It states, "When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery".
F.O.B. point(s)	Not Applicable
Ordering address	Daniel McWhorter, Sr. Director, Facilities  Daniel.mcwhorter@sodexo.com  Ms. Wath Sum, Sr. Contract Administrator  Wath.Sum@sodexo.com  Sodexo Government Services
	9801 Washingtonian Blvd., Gaithersburg, MD 20878 DC Metro Area: 301-987-4125 FAX: 301-987-4917
Ordering procedures	For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (fss.gsa.gov/schedules).
Payment address	Sodexo Management, Inc. 10 Earhart Drive Williamsville, NY 14221 Attn: Accounts Receivable
Warranty provision	Not Applicable
Export packing charges	Not Applicable
Terms of purchase cards	Contact Sodexo Management, Inc.
Terms of rental/maintenance/repair	Not Applicable
Terms of installation	Not Applicable
Terms of repair parts	Not Applicable
Other terms and conditions	Per Individual Order
List of service and distribution	Not Applicable





Contractor

#### Contract Number: GS-21F-060BA

List of participating dealers	Not Applicable
Preventive maintenance	Yes, please contact Sodexo for assistance.
Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants)	Not Applicable
If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/	Not Applicable
Duns Number:	783651011
Notification regarding registration in Central Contractor Registration, now SAM	Registered in SAM





SIN 811–002: Complete Facilities Maintenance SIN 811–003: Complete Facilities Management

	<u>.</u>	GSA	GSA	GSA	GSA	GSA			
	SERVICES	Rate,	Rate,	Rate,	Rate,	Rate,			
	(e.g. Labor Category or	Yr 1,	Yr 2,	Yr 3,	Yr 4,	Yr 5,			
	Job Title/Task)	w/IFF	w/IFF	w/IFF	w/IFF	w/IFF			
1	Program Manager	98.00	99.96	101.96	104.00	106.08			
2	Project Manager 1	75.57	77.08	78.62	80.19	81.80			
3	Project Manager 2	92.31	94.16	96.04	97.96	99.92			
4	Facilities Manager 1	59.54	60.73	61.94	63.18	64.45			
5	Facilities Manager 2	61.05	62.27	63.52	64.79	66.08			
6	Facilities Manager 3	82.27	83.91	85.59	87.30	89.05			
7	Facilities Manager 4	91.37	93.19	95.06	96.96	98.90			
8	Tenant Manager 1	53.47	54.54	55.63	56.74	57.88			
9	Tenant Manager 2	61.05	62.27	63.52	64.79	66.08			
10	Tenant Manager 3	80.00	81.60	83.23	84.90	86.59			
11	Finance Manager	57.26	58.41	59.58	60.77	61.98			
12	Quality Assurance/Quality Control Manager	67.12	68.46	69.83	71.23	72.65			
13	Environmental, Health & Safety Manager	64.84	66.14	67.46	68.81	70.19			
14	Human Resources Manager	52.14	53.19	54.25	55.34	56.44			
15	Strategic Sourcing Manager	57.26	58.41	59.58	60.77	61.98			
16	Custodial/Housekeeping Manager	53.30	54.36	55.45	56.56	57.69			
17	Energy Solutions Manager	76.21	77.73	79.29	80.87	82.49			
18	Sustainability Manager	67.12	68.46	69.83	71.23	72.65			
19	Senior Administrative Assistant	34.51	35.20	35.90	36.62	37.36			
20	Engineering Supervisor*	81.51	81.51	81.51	81.51	81.51			
21	Facilities Engineer*	71.94	71.94	71.94	71.94	71.94			
22	Lead Facilities Engineer*	76.80	76.80	76.80	76.80	76.80			
23	Facilities Maintenance Technician 1	31.37	32.00	32.64	33.29	33.96			
24	Facilities Maintenance Technician 2	33.23	33.89	34.57	35.26	35.97			
25	Facilities Maintenance Technician 3	36.25	36.97	37.71	38.46	39.23			
26	Facilities Maintenance Technician 4	45.86	46.77	47.71	48.66	49.64			
27	Staff Electrician*	56.29	56.29	56.29	56.29	56.29			
28	Lead Electrician*	75.76	75.76	75.76	75.76	75.76			
29	Trades Helper*	43.31	43.31	43.31	43.31	43.31			
30	Loading Dock Assistant*	24.01	24.01	24.01	24.01	24.01			
31	Locksmith*	48.77	48.77	48.77	48.77	48.77			
32	Senior Locksmith	65.67	55.17	55.17	55.17	55.17			
33	Lead Locksmith*	55.17	55.17	55.17	55.17	55.17			
34	CAD Operator	45.90	46.82	47.76	48.71	49.69			
35	Maintenance Scheduler – CMMS*	21.50	21.50	21.50	21.50	21.50			
36	Mobilization Specialist	64.85	66.15	67.47	68.82	70.20			
36	Special Event Planner	49.69	50.68	51.69	52.73	53.78			

<sup>\*</sup>Will be adjusted annually to be consistent with CBA rates.





	SERVICES (e.g. Labor Category or Job Title/Task)	GSA Rate, Yr 1, w/IFF	GSA Rate, Yr 2, w/IFF	GSA Rate, Yr 3, w/IFF	GSA Rate, Yr 4, w/IFF	GSA Rate, Yr 5, w/IFF
37	Event Coordinator Supervisor	39.49	40.28	41.08	41.90	42.74
38	Housekeeping 1*	21.38	21.38	21.38	21.38	21.38
39	Housekeeping 2*	22.28	22.28	22.28	22.28	22.28
40	Custodial / Janitor 1*	20.26	20.26	20.26	20.26	20.26
41	Custodial / Janitor 2*	20.74	20.74	20.74	20.74	20.74
42	Grounds Maintenance 1*	21.92	21.92	21.92	21.92	21.92
43	Grounds Maintenance 2*	23.66	23.66	23.66	23.66	23.66
44	Tenant Manager Assistant 1	40.30	41.11	41.93	42.77	43.63
45	Tenant Manager Assistant 2	45.68	46.59	47.52	48.47	49.44
46	Tenant Manager Assistant 3	51.18	52.21	53.25	54.32	55.40
47	Tenant Manager Technician 1	25.43	25.94	26.45	26.98	27.52
48	Tenant Manager Technician 2	26.06	26.58	27.11	27.66	28.21
49	Tenant Manager Technician 3	27.57	28.12	28.68	29.26	29.84

<sup>\*</sup>Will be adjusted annually to be consistent with CBA rates.





SIN 871-205: Energy Program Support Services

	SERVICES (e.g. Labor Category or Job Title/Task)	Price Offered To GSA (Including Iff)
50	Web Based Training included at no additional cost	_
51	Entry of Historical Data	\$3.02 per bill
52	Bill Presentment Full Service	\$15.06 per bill
53	Optional Detailed Budget	\$352.64 per month
54	Archival CD 1 Per Quarter	\$50.38 per CD

SIN 871-207: Energy Audit Services

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		SERVICES (e.g. Labor Category or Job Title/Task)	GSA Rate, Yr 1, w/IFF	GSA Rate, Yr 2, w/IFF	GSA Rate, Yr 3, w/IFF	GSA Rate, Yr 4, w/IFF	GSA Rate, Yr 5, w/IFF	
5	5	Senior Director	104.94	107.04	109.18	111.36	113.59	
5	6	Senior Energy Engineer	94.05	95.93	97.85	99.80	101.80	
5	7	Energy Engineer	68.31	69.68	71.07	72.50	73.95	
5	8	Utility Expense Manager	64.35	65.64	66.95	68.29	69.65	
5	9	Energy Procurement Manager	64.35	65.64	66.95	68.29	69.65	
6	0	Energy Procurement Analyst	39.60	40.39	41.20	42.03	42.87	
6	1	Energy Utility Analyst	39.60	40.39	41.20	42.03	42.87	
6	2	Technical Writer	39.60	40.39	41.20	42.03	42.87	





# SIN 811–002: Complete Facilities Maintenance SIN 811–003: Complete Facilities Management

	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs.
1	Program Manager	Manages program to ensure that implementation and prescribed activities are carried out in accordance with specified objectives. Plans and develops methods and procedures for implementing program, directs and coordinates program activities, and exercises control over personnel responsible for specific functions or phases of program. Selects personnel according to knowledge and experience in area with a specific program. Confers with staff to explain program and individual responsibilities for functions and phases of program. Directs and coordinates personally, or through subordinate managerial personnel, activities concerned with implementation and carrying out objectives of program. Reviews, reports and records activities to ensure progress is being accomplished toward specified program objective and modifies or changes methodology as required to redirect activities and attain objectives. Prepares program reports for clients and superiors. Controls expenditures in accordance with budget allocations.	Bachelors	6 6
2	Project Manager 1	Provides oversight for small or medium/single accounts in all areas of facilities and construction projects to ensure client satisfaction and achievement of the scope of work. Manages the planning, implementation and allocation of resources and activities of facilities and capital construction projects to ensure project completion within timelines, contract specifications and budget.	Bachelors	4
3	Project Manager 2	Provides oversight for large/multiple accounts in all areas of facilities and construction projects to ensure client satisfaction and achievement of the scope of work. Manages the planning, implementation and allocation of resources and activities of facilities and capital construction projects to ensure project completion within timelines, contract specifications and budget.	Bachelors	4
4	Facilities Manager 1	Provides facilities engineering services at small/single accounts to ensure client satisfaction and achievement of the scope of work. Implements business practices in order to assist in the management of the project. Manages the planning, implementation and allocation of resources and activities of facilities and capital construction projects to ensure project completion within timelines, contract specifications and budget.	H.S. Diploma or GED	2





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
5	Facilities Manager 2	Provides facilities engineering services at medium/single accounts to ensure client satisfaction and achievement of the scope of work. Implements business practices in order to assist in the management of the project. Manages the planning, implementation and allocation of resources and activities of facilities and capital construction projects to ensure project completion within timelines, contract specifications and budget.	H.S. Diploma or GED	2
6	Facilities Manager 3	Provides supervision for facilities engineering services for medium/single or multiple accounts to ensure client satisfaction and achievement of the scope of work. Implements business practices in order to assist in the management of the project. Manages the planning, implementation and allocation of resources and activities of facilities and capital construction projects to ensure project completion within timelines, contract specifications and budget.	Associates	4
7	Facilities Manager 4	Provides supervision for facilities engineering services for large/multiple accounts to ensure client satisfaction and achievement of the scope of work. Implements business practices in order to assist in the management of the project. Manages the planning, implementation and allocation of resources and activities of facilities and capital construction projects to ensure project completion within timelines, contract specifications and budget.	H.S. Diploma or GED	4

Job Categories continued next page



1058 Managers Completed Over 12,130 Hours of U.S. Department of Labor OSHA Training





Job Title Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
Directs daily tenant service operations for small/single accounts to ensure employees have appropriate equipment and resources to perform their jobs and meet goals and deadlines. Ensures proper operations of building(s) through managing, maintaining and regulating systems. Probes potential problems and apprises manager or client (as appropriate) of status on resolution of problems or issues, using appropriate resources when necessary. Supervises day-to-day tenant service work activities by delegating authority, assigning and prioritizing activities and monitoring operating standards. Manages by providing positive and constructive feedback to employees in order to reward, coach, correct and motivate. Establishes a safe work environment for employees by providing safety-related training with standards and procedures for the handling and storage of furniture, inventory, etc. Establishes operating standards, implements quality improvements and communicates them to employees and client. Reviews and evaluates incoming requests for small moves within service level agreement timelines. Identifies existing furniture solutions currently in place and develops standard operating procedures for all furniture activity. Provides customer interface to validate office vacancies, floor plans and proper occupancy information. Creates move packets and necessary work orders for move vendors. Participates in all major facility project meetings. Conducts analysis and assists project managers in developing furniture budgets and solutions. Coordinates strategic planning for moves, additions and/or changes, and delivers budgetary forecasting and assists with invoice coding. May coordinate audio-visual and telephone equipment for conference room and event setup within the assigned facility.	H.S. Diploma or GED	2







	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
9	Tenant Manager 2	Directs daily tenant service operations for medium/single or multiple accounts to ensure employees have appropriate equipment and resources to perform their jobs and meet goals and deadlines. Ensures proper operations of building(s) through managing, maintaining and regulating systems. Probes potential problems and apprises manager or client (as appropriate) of status on resolution of problems or issues, using appropriate resources when necessary. Supervises day-to-day tenant service work activities by delegating authority, assigning and prioritizing activities and monitoring operating standards. Manages by providing positive and constructive feedback to employees in order to reward, coach, correct and motivate. Establishes a safe work environment for employees by providing safety-related training with standards and procedures for the handling and storage of furniture, inventory, etc. Establishes operating standards, implements quality improvements and communicates them to employees and client. Reviews and evaluates incoming requests for small moves within service level agreement timelines. Identifies existing furniture solutions currently in place and develops standard operating procedures for all furniture activity. Provides customer interface to validate office vacancies, floor plans and proper occupancy information. Creates move packets and necessary work orders for move vendors. Participates in all major facility project meetings. Conducts analysis and assists project managers in developing furniture budgets and solutions. Coordinates strategic planning for moves, adds, and/or changes and delivers budgetary forecasting, assisting with invoice coding. May coordinate audio-visual and telephone equipment for conference room and event setup within the assigned facility.	H.S. Diploma or GED	2

Job Categories continued next page

370 Degreed Engineers & Technicians





				Min
	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
10	Tenant Manager 3	Directs daily tenant service operations for large/multiple accounts to ensure employees have appropriate equipment and resources to perform their jobs and meet goals and deadlines. Ensures proper operations of building(s) through managing, maintaining and regulating systems. Probes potential problems and apprises manager or client (as appropriate) of status of resolution of problems or issues, using appropriate resources when necessary. Supervises day-to-day tenant service work activities by delegating authority, assigning and prioritizing activities and monitoring operating standards. Manages by providing positive and constructive feedback to employees in order to reward, coach, correct and motivate. Establishes a safe work environment for employees by providing safety-related training with standards and procedures for the handling and storage of furniture, inventory, etc. Establishes operating standards, implements quality improvements and communicates them to employees and client. Reviews and evaluates incoming requests for small moves within service level agreement timelines. Identifies existing furniture solutions currently in place and develops standard operating procedures for all furniture activity. Provides customer interface to validate office vacancies, floor plans and proper occupancy information. Creates move packets and necessary work orders for move vendors. Participates in all major facility project meetings. Conducts analysis and assists project managers in developing furniture budgets and solutions. Coordinates strategic planning for moves, adds, and/or changes and delivers budgetary forecasting, assisting with invoice coding. May coordinate audio-visual and telephone equipment for conference room and event setup within the assigned facility.	H.S. Diploma or GED	2
11	Finance Manager	Manages financial reporting for a Finance function. Responsible for developing, preparing and analyzing financial reports. May participate in projects to enhance the financial understanding and management of the project. Develop internal and/or external relationships to ensure maintenance and delivery of financial reports, statements and information. Contributes to the tactical direction of the project through the financial reporting function.	Bachelors	2





			Min. Ed./	Min.
	Job Title	Job Description	Cert. Level	Yrs. Exp.
12	Quality Assurance/ Quality Control Manager	Plans, coordinates, and directs quality control program designed to ensure continuous production of products consistent with established standards: Develops and analyzes statistical data and product specifications to determine present standards and establish proposed quality and reliability expectancy of finished product. Formulates and maintains quality control objectives and coordinates objectives with production procedures in cooperation with other plant managers to maximize product reliability and minimize costs. Directs, through intermediate personnel, workers engaged in inspection and testing activities to ensure continuous control over materials, facilities, and products. Plans, promotes, and organizes training activities related to product quality and reliability. May investigate and adjust customer complaints regarding quality.	H.S. Diploma or GED	2
13	Environ- mental, Health & Safety Manager	Inspects work sites, machinery, equipment, or insured properties for hazards, violations, and conformance with governmental standards. Analyzes unsafe conditions and assigns rating according to established factors. Observes work activities and practices to determine compliance with safety precautions and safety equipment used. Evaluates voluntary compliance and effectiveness of safety program, using established goals. Tests noise levels and measures air quality, using precision instruments. Confers with management to ensure compliance with regulations and demonstrate use of safety equipment and first aid procedures. Recommends changes in policies and procedures to prevent accidents and illness. Photographs work environments or property areas to record risks or violations, and to provide documentation. Investigates accidents to ascertain causes and analyzes history of accidents and claims to develop accident-prevention programs. Orders suspension of activity posing threat to workers or other individuals. Maintains records and prepares reports of findings, violations, and recommendations for corrective action. Develops and conducts training to promote health and safety, safe operation of equipment, and compliance with precautions and control hazards. Assists management with preparation of safety and health budget.	Bachelors	7





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
14	Human Resources Manager	Responsible for implementing, coordinating and/or administering HR programs, policies and procedures. Participates in HR initiatives and special projects. This position interacts frequently with Senior Management and must exercise discretion and independent judgment in formulating and applying human resources and other management policies to non-routine and complex business challenges.	Bachelors	2
15	Strategic Sourcing Manager	Assists in the negotiation and management of contracts/subcontractors. Identifies opportunities for reducing the total cost of product/services. Develops purchasing strategies to be employed. Manages the entire process to solicit and analyze competitive proposals or bids, including RFP process, financial analysis, solicitation of input from the on-site team/company, and the award and communication throughout the organization. Identify and clarify internal/external client needs and expectations, taking actions to ensure that client goals are aligned and met. Serve as a resource/consultant to internal/external clients. Support the distribution and purchasing teams in maximizing programs and problem resolution. Develop and maintain relationships with internal managers, outside distributors, auditors, and vendors. Facilitates problem resolution with subcontractors, manufacturers and distributors. Take necessary actions to ensure that all quality and service standards are met by subcontractors. Ensure client satisfaction with services. Prepare and review reports and other written documentation. Use excellent verbal and written communication skills to convey information that may be somewhat complex to others who may have limited knowledge of the subject in question. Actively listen to concerns and requests of customers and strategic partners, which helps to identify their needs and requirements and to resolve their problems.	Bachelors	4

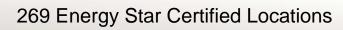
Job Categories continued next page

290 LEED Accredited Professionals





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
16	Custodial/ House- keeping Manager	Supervises Appearance Care workers engaged in keeping buildings, equipment, and premises clean and orderly. Conducts periodic inspections of buildings to review work standards. Responsible for the design, implementation, execution and measurement of LEED initiatives as it pertains to Appearance Care. Plans and supervises employee safety and training programs. Prepares written disciplinary actions, memos, and employee performance appraisals. Monitors expenditures. Acts as liaison with tenants, contractors, and vendors. Interacts with other divisions regarding terminal conditions. Demonstrates continuous effort to improve operations, decrease turnaround times, streamline work processes, and work cooperatively and jointly to provide quality seamless customer service. Perform a broad range of supervisory responsibility over a multi-shift operation. Observe, compare, or monitor data, objects and people's behavior to determine compliance to safety and operating standards. Perform physical inventories.	H.S. Diploma or GED	3
17	Energy Solutions Manager	Responsible for analyzing current energy usage and developing the client's energy management plan in order to provide proper environmental conditions with cost effective energy utilization. Develops, maintains and manages energy tracking systems and utilities consumption database to monitor and audit HVAC controls. Evaluates and develops potential projects or activities to lower utility costs. Manages energy conservation projects for client. Develops long-range plans for implementing energy conservation and recommends sound policies directed towards sustainability. Provides regular reports as to the overall effectiveness of the energy management program. Participates in or leads energy management and sustainability training sessions for client staff and other managers.	H.S. Diploma or GED	2







				Min
	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
18	Sustain- ability Manager	Manages and tracks sustainability goals and overall sustainability efforts. Develops and implements new sustainability initiatives. Identifies priority categories where cost and sustainability savings can be achieved. Promotes strategies, policies and programs that address all aspects of energy management, including energy efficiency, waste management, carbon reduction and sustainable development. May audit necessary programs to comply with EPA regulations. May obtain proper permits. May submit reports to EPA and associated organizations. Conducts environmental and sustainable audits. Develops and implements corrective action for environmental exposure. May conduct environmental and sustainability training.	H.S. Diploma or GED	2
19	Senior Administra- tive Assis- tant	Performs a variety of administrative functions. Schedules appointments, gives information to callers, and takes dictation. Composes memos, transcribes notes, and researches and creates presentations. Generates reports, handles multiple projects, and prepares and monitors invoices and expense reports. May assist with compiling and developing the annual budget.	H.S. Diploma or GED	2
20	Engineering Supervisor	Responsible for Engineering Department. Ensures compliance with the requirements of the regulatory and accreditation agencies. Monitors production, workflow, and time schedule. Makes changes as needed to improve efficiency and quality of work. Coordinates planning, scheduling and implementation of activities to accomplish work in cooperation with other sections of the department and/or other facility departments and services. Assists in the development of capital and operating expense budget. Participates in staff meetings and coordinates safety and technical training sessions that present material in a manner that fosters understanding and willingness to learn in others. Communicates with other departments to ensure that projects are carried out effectively with little disruption to the affected department. Maintains operations within approved budget. Ensures the continued education of the department staff. Analyzes trends and data to ensure systems and equipment are operationally sound. Updates and writes policies and procedures. Evaluates employee performance and competencies. Researches solutions and reviews options prior to making decisions or soliciting feedback from others.	Bachelors	2





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
21	Facilities Engineer	Operate and maintain the equipment used to generate power, heat, air conditioning, and refrigeration in factories and other commercial buildings. Ensure the equipment operates safely by performing routine maintenance, shutting equipment down, making repairs, and regulating machinery as necessary. Keep records of boiler pressure, temperature, power output, and fuel consumption. Responsible for air and hydronic systems that heat and cool buildings, ventilation systems, refrigeration systems, and other mechanical systems. Monitor building machinery and temperatures at a factory. Operate equipment according to state and local laws.	Bachelors	4
22	Lead Facilities Engineer	May oversee other facilities engineers. Operates and maintains stationary engines and equipment, such as boilers, air compressors, generators, turbines, and refrigeration equipment. Records data reading dials, gauges, and manuals. Adjusts manual controls or overrides automatic controls to start or shut down equipment. Conducts safety tests and periodically inspects, repairs, adjusts, and lubricates. Performs preventative maintenance of equipment, as required, using hand and power tools. Records and reports actions taken and feeds chemicals and caustics into systems and devices. Observes the results of water titration tests.	Bachelors	4
23	Facilities Maintenance Technician 1	Coordinates activities of maintenance workers or service employees engaged in cleaning and/or maintaining smaller less complex facilities of commercial, health care facility, school, residence hall, or other establishments. Assists in ensuring a safe working environment throughout the facility for all employees. Assists in monitoring employee productivity and provides suggestions for increased service or productivity. Assists in the supervision of day-to-day activities of subordinates and assigns responsibility for specific work or functional activities. Orients and trains employees. Performs day-to-day assignments in addition to lead duties. Works with customers to ensure satisfaction in such areas as quality, service, and problem resolution.	H.S. Diploma or GED	4





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.		
24	Facilities Maintenance Technician 2	Coordinates activities of maintenance workers or service employees engaged in cleaning and/or maintaining medium sized, less complex facilities of commercial, health care facility, school, residence hall, or other establishments. Assists in ensuring a safe working environment throughout the facility for all employees. Assists in monitoring employee productivity and provides suggestions for increased service or productivity. Assists in the supervision of day-to-day activities of subordinates and assigns responsibility for specific work or functional activities. Orients and trains employees. Performs day-to-day assignments in addition to lead duties. Works with customers to ensure satisfaction in such areas as quality, service, and problem resolution.	H.S. Diploma or GED	4		
25	Facilities Maintenance Technician 3	Coordinates activities of maintenance workers or service employees engaged in cleaning and/or maintaining medium sized, more complex facilities of commercial, health care facility, school, residence hall, or other establishments. Assists in ensuring a safe working environment throughout the facility for all employees. Assists in monitoring employee productivity and provides suggestions for increased service or productivity. Assists in the supervision of day-to-day activities of subordinates and assigns responsibility for specific work or functional activities. Orients and trains employees. Performs day-to-day assignments in addition to lead duties. Works with customers to ensure satisfaction in such areas as quality, service, and problem resolution.	H.S. Diploma or GED	4		
26	Facilities Maintenance Technician 4	Coordinates activities of maintenance workers or service employees engaged in cleaning and/or maintaining large, more complex facilities of commercial, health care facility, school, residence hall, or other establishments. Assists in ensuring a safe working environment throughout the facility for all employees. Assists in monitoring employee productivity and provides suggestions for increased service or productivity. Assists in the supervision of day-to-day activities of subordinates and assigns responsibility for specific work or functional activities. Orients and trains employees. Performs day-to-day assignments in addition to lead duties. Works with customers to ensure satisfaction in such areas as quality, service, and problem resolution.	H.S. Diploma or GED	4		





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
27	Staff Electrician	Repairs, installs, replaces and tests electrical circuits, equipment, and appliances. Inspects and tests electrical equipment, lighting, signal, communication, and power circuits. Assists in isolating defects in wiring, switches, motors and other electrical equipment using testing instruments such as ammeter, ohmmeter, voltmeter, testing lamp, or growler. Replaces faulty switches, sockets, and other elements of electrical systems.	H.S. Diploma or GED	4
28	Lead Electrician	Serves as a lead electrician—repairing, installing, replacing and testing electrical circuits, equipment, and appliances. May oversee staff electrician. Inspects and tests electrical equipment, lighting, signal, communication, and power circuits. Isolates defects in wiring, switches, motors and other electrical equipment. Replaces faulty switches, sockets, and other elements of electrical systems. Dismantles electrical machinery and replaces defective electrical or mechanical parts such as gears, brushes, and armatures. Mounts motors, transformers and lighting fixtures into position and completes circuits according to diagram specifications. Performs all work in accordance with established safety procedures. Inspects completed work for conformance with requirements of local building and safety codes. Estimates time and material costs on electrical projects. Requisitions new electrical supplies and equipment.	H.S. Diploma or GED	2
29	Trades Helper	Assists trades, to include plumber, HVAC mechanic or electrician in maintenance, parts replacement, and repair of vehicles, industrial machinery, and electrical and electronic equipment. Perform duties such as furnishing tools, materials, and supplies to other workers; cleaning work area, machines, and tools; and holding materials or tools for other workers.	H.S. Diploma or GED	2





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs.
30	Loading Dock Assistant	Verifies and keeps records on incoming and outgoing international and domestic shipments and prepares items for shipment. Compares incoming and outgoing shipments to bills of lading, invoices, orders, or other records to verify information. Determines method of shipment, utilizing knowledge of shipping procedures, routes, and rates. Unpacks and examines incoming shipments, rejects damaged items, records shortages, and corresponds with shipper to rectify damages and shortages. Resolves delivery problems using a computerized account payable/purchasing system. Receives and processes a wide variety of incoming freight, including stationary supplies, chemicals, electronic equipment, and other materials on a daily basis across perimeter buildings and according to priority. Assembles and delivers equipment, such as glassware carts. Utilizes in-house, inventory tracking system. Prepares assets for distribution, including transportation and storage.	H.S. Diploma or GED	0 O
31	Locksmith	Installs, repairs, rebuilds, and services mechanical or electrical locking devices, using hand tools and special equipment. Disassembles locks, such as padlocks, safe locks, and door locks, and repairs or replaces worn tumblers, springs, and other parts. Inserts new or repaired tumblers into lock to change combination. Cuts new or duplicate keys, using key cutting machine. Moves lock pick in cylinder to open door locks without keys. Opens safe locks by drilling. May keep records of company locks and keys.	H.S. Diploma or GED	2
32	Senior Locksmith	Responsible for all aspects of physical security for large/multiple accounts. May oversee staff locksmith.	H.S. Diploma or GED	2
33	Lead Locksmith	May oversee staff locksmith. Installs, repairs, rebuilds, and services mechanical or electrical locking devices, using hand tools and special equipment. Disassembles locks, such as padlocks, safe locks, and door locks, and repairs or replaces worn tumblers, springs, and other parts. Inserts new or repaired tumblers into lock to change combination. Cuts new or duplicate keys, using key cutting machine. Moves lock pick in cylinder to open door locks without keys. Opens safe locks by drilling. May keep records of company locks and keys.	H.S. Diploma or GED	2





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
34	CAD Operator	Drafts detailed drawings, topographical profiles, and related maps and specifications used in planning, maintenance and construction of projects. May plot maps and charts showing profiles and cross-sections, indicating relation of topographical contours and elevations to buildings. Drafts detailed drawings of structures and installations using computer-assisted drafting tools. May accompany survey crew in field to locate grading markers or to collect data required for revision of drawings.	H.S. Diploma or GED	2
35	Mobilization Specialist	Coordinates and ensures all aspects of new facilities and construction projects are deployed efficiently during startup phases.	H.S. Diploma or GED	2
36	Special Event Planner	Responsible for the planning and execution of logistics for meetings and special events. Manages facility selection, contract negotiations, food and beverage selections, and arrangements for audio/visual service, transportation, etc. Effectively works with employees and guests at all levels maintaining excellent working relationships and communication. Provides meeting planning services and advice to clients, developing customer oriented solutions and providing prompt and professional service. Ensures client's needs are met through coordination with all service departments and continuously meets client standards of quality customer service.	H.S. Diploma or GED	2
37	Event Coordinator Supervisor	Serves as point of contact for reservations, bookings, equipment, catering, and other such services.  Communicates to internal and external clients. Performs some administrative tasks such as arranging meetings, developing agendas, and preparing progress reports.  Coordinates logistics, setup/knockdown and on-site problem resolution. May assist in daily coordination of projects including preparing and maintaining project plans, budgets, and staffing requirements. May track progress and identify/resolve obstacles.	H.S. Diploma or GED	2
38	House- keeping 1	Maintains premises in a clean and orderly manner. Cleans offices, patients'/residents' rooms, classrooms, schools, common areas, lavatories, halls, food service areas and any other areas that may require attention. Cleans light fixtures, ceilings and vents, walls, mattresses, furniture, windows and window coverings, floors and carpets. Cleans by dusting, mopping, vacuuming, and sweeping. Replenishes supplies. Moves furniture, hangs draperies, and sets-up tables and chairs. May change sheets and replenish linens.	H.S. Diploma or GED	0





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
39	House- keeping 2	Serves as lead housekeeper maintaining premises in a clean and orderly manner. Clean offices, patients'/residents' rooms or classrooms, schools, common areas, lavatories, halls, food service areas and any other areas that may require attention. Cleans light fixtures, ceilings and vents, walls, mattresses, furniture, windows and window coverings, floors and carpets. Cleans by dusting, mopping, vacuuming, and sweeping. Replenishes supplies. Moves furniture, hangs draperies, and sets-up tables and chairs. Replenishes linens.	H.S. Diploma or GED	0
40	Custodial/ Janitor 1	Cleans and keeps in an orderly condition health care facility, residence hall, school, office building, or similar building. Sweeps, mops, scrubs, polishes floors and vacuums hallways, stairs and office space. Empties trash and garbage containers. Cleans furniture. Notifies supervisor concerning need for major repairs or additions to lighting, heating, and ventilating equipment. Shampoos and cleans carpets. May make minor maintenance repairs. May buff and polish floors.	H.S. Diploma or GED	0
41	Custodial/ Janitor 2	Serves as a lead custodian cleaning and keeping in an orderly condition health care facility, residence hall, school, office building, or similar building. Sweeps, mops, scrubs, polishes floors and vacuums hallways, stairs and office space. Empties trash and garbage containers. Cleans furniture. Notifies supervisor concerning need for major repairs or additions to lighting, heating, and ventilating equipment. Shampoos and cleans carpets. May make minor maintenance repairs. May buff and polish floors.	H.S. Diploma or GED	0
42	Grounds Maintenance 1	Mows lawns and trims grass around walks, flower beds and walls. Prunes shrubs and trees to shape and improve growth. Removes damaged leaves, branches, and twigs using mowers, tractors and other hand and power tools. Lays out and tends flower beds or other decorative vegetation. Maintains and sharpens tools and makes minor repairs on equipment, as needed. Plants, fertilizes, waters and uses herbicides and insecticides to maintain grass, flowers, trees and shrubs. Removes snow and ice from walks and driveways. Spreads salt, picks up litter, rakes, bags leaves. Cleans drainage ditches and culverts. Maintains driveways and parking lots. Repairs fences, gates, walls, walks and outbuildings using carpentry, masonry and painting tools. Performs routine cleaning and maintenance on gardening and grounds equipment. May operate trucks and assorted power equipment.	H.S. Diploma or GED	0





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
43	Grounds Maintenance 2	Serves as a lead groundskeeper mowing lawns, and trimming/edging around walks, flower beds and walls. Prunes shrubs and trees to shape and improve growth. Removes damaged leaves, branches, and twigs using mowers, tractors and other hand and power tools. Lays out and tends flower beds or other decorative vegetation. Maintains and sharpens tools and makes minor repairs on equipment, as needed. Plants, fertilizes, waters and uses herbicides and insecticides to maintain grass, flowers, trees and shrubs. Removes snow and ice from walks and driveways. Spreads salt, picks up litter, rakes and bags leaves. Cleans drainage ditches and culverts. Maintains driveways and parking lots. Repairs fences, gates, walls, walks and outbuildings using carpentry, masonry and painting tools. Performs routine cleaning and maintenance on gardening and grounds equipment. May operate trucks and assorted power equipment.	H.S. Diploma or GED	0

Job Categories continued next page



7,500 Health & Safety Audits & Assessments (2012)





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
44	Tenant Manager Assistant 1	Assists Tenant Manager in daily tenant service operations for small/single accounts to ensure employees have appropriate equipment and resources to perform their jobs and meet goals and deadlines. Ensures proper operations of building(s) through managing, maintaining and regulating systems. Probes potential problems and apprises manager or client (as appropriate) of status on resolution of problems or issues, using appropriate resources when necessary. Supervises day-to-day tenant service work activities by delegating authority, assigning and prioritizing activities and monitoring operating standards. Manages by providing positive and constructive feedback to employees in order to reward, coach, correct and motivate. Establishes a safe work environment for employees by providing safety-related training with standards and procedures for the handling and storage of furniture, inventory, etc. Establishes operating standards, implements quality improvements and communicates them to employees and client. Reviews and evaluates incoming requests for small moves within service level agreement timelines. Identifies existing furniture solutions currently in place and develops standard operating procedures for all furniture activity. Provides customer interface to validate office vacancies, floor plans and proper occupancy information. Creates move packets and necessary work orders for move vendors. Participates in all major facility project meetings. Conducts analysis and assists project managers in developing furniture budgets and solutions. Coordinates strategic planning for moves, adds, and/or changes and delivers budgetary forecasting, assisting with invoice coding. May coordinate audio-visual and telephone equipment for conference room and event setup within the assigned facility.	H.S. Diploma or GED	2

Job Categories continued next page

Dow Jones Sustainability Index – Sector Leader For 8 Consecutive Years (2012)





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
45	Tenant Manager Assistant 2	Assists Tenant Manager in daily tenant service operations for medium/single or multiple accounts to ensure employees have appropriate equipment and resources to perform their jobs and meet goals and deadlines. Ensures proper operations of building(s) through managing, maintaining and regulating systems. Probes potential problems and apprises manager or client (as appropriate) of status on resolution of problems or issues, using appropriate resources when necessary. Supervises day-to-day tenant service work activities by delegating authority, assigning and prioritizing activities and monitoring operating standards. Manages by providing positive and constructive feedback to employees in order to reward, coach, correct and motivate. Establishes a safe work environment for employees by providing safety-related training with standards and procedures for the handling and storage of furniture, inventory, etc. Establishes operating standards, implements quality improvements and communicates them to employees and client. Reviews and evaluates incoming requests for small moves within service level agreement timelines. Identifies existing furniture solutions currently in place and develops standard operating procedures for all furniture activity. Provides customer interface to validate office vacancies, floor plans and proper occupancy information. Creates move packets and necessary work orders for move vendors. Participates in all major facility project meetings. Conducts analysis and assists project managers in developing furniture budgets and solutions. Coordinates strategic planning for moves, adds, and/or changes and delivers budgetary forecasting, assisting with invoice coding. May coordinate audio-visual and telephone equipment for conference room and event setup within the assigned facility.	H.S. Diploma or GED	2

Job Categories continued next page



2,460 Operations & Maintenance Technicians & Staff





	Job Title	Joh Deservation	Min. Ed./	Min.
	Job Title	Job Description	Cert. Level	Yrs. Exp.
46	Tenant Manager Assistant 3	Assists Tenant Manager in daily tenant service operations for large/multiple accounts to ensure employees have appropriate equipment and resources to perform their jobs and meet goals and deadlines. Ensures proper operations of building(s) through managing, maintaining and regulating systems. Probes potential problems and apprises manager or client (as appropriate) of status on resolution of problems or issues, using appropriate resources when necessary. Supervises day-to-day tenant service work activities by delegating authority, assigning and prioritizing activities and monitoring operating standards. Manages by providing positive and constructive feedback to employees in order to reward, coach, correct and motivate. Establishes a safe work environment for employees by providing safety-related training with standards and procedures for the handling and storage of furniture, inventory, etc. Establishes operating standards, implements quality improvements and communicates them to employees and client. Reviews and evaluates incoming requests for small moves within service level agreement timelines. Identifies existing furniture solutions currently in place and develops standard operating procedures for all furniture activity. Provides customer interface to validate office vacancies, floor plans and proper occupancy information. Creates move packets and necessary work orders for move vendors. Participates in all major facility project meetings. Conducts analysis and assists project managers in developing furniture budgets and solutions. Coordinates strategic planning for moves, adds, and/or changes and delivers budgetary forecasting, assisting with invoice coding. May coordinate audio-visual and telephone equipment for conference room and event setup within the assigned facility.	H.S. Diploma or GED	2
47	Tenant Manager Technician 1	Handles customer service inquiries and problems via the telephone recording recurring problem areas. Provides immediate assistance to customers as requested.  Maintains a method to document, track and research customer input. Shares recurrent problems identified by customer input. Reviews statistics and trends with appropriate personnel. Identifies needs and makes recommendations for quality improvement that creates perceived value to customers. May respond to e-mail inquiries. May send written communications in response to customer comment forms.	H.S. Diploma or GED	0





	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
48	Tenant Manager Technician 2	May oversee and/or train other Tenant Technicians. Handles customer service inquiries and problems via the telephone recording recurring problem areas. Provides immediate assistance to customers as requested. Maintains a method to document, track and research customer input. Shares recurrent problems identified by customer input. Reviews statistics and trends with appropriate personnel. Identifies needs and makes recommendations for quality improvement that creates perceived value to customers. May respond to e-mail inquiries. May send written communications in response to customer comment forms.	H.S. Diploma or GED	0
49	Tenant Manager Technician 3	May oversee designated zones and other Tenant Technicians. May conduct unit level training. Handles customer service inquiries and problems via the telephone recording recurring problem areas. Provides immediate assistance to customers as requested. Maintains a method to document, track and research customer input. Shares recurrent problems identified by customer input. Reviews statistics and trends with appropriate personnel. Identifies needs and makes recommendations for quality improvement that creates perceived value to customers. May respond to e-mail inquiries. May send written communications in response to customer comment forms.	H.S. Diploma or GED	0

Job Categories continued next page



Sustainable Asset Management – Sector Leader (2012) and Gold Class, 5 Consecutive Years





#### SIN 871–205: Energy Program Support Services

Sodexo's Utility Expense Management Service delivers an end-to-end outsource solution that integrates state-of-the-art technologies with clients' business processes. Clients across a broad spectrum of industries derive significant and quantifiable energy and cost benefits from this unique service. Features of this service are included below. Relevant labor from SIN 871-207 may apply.

	Service	Service Description	
50	Web Based Training included at no additional cost	As part of the Utility Expense Management Service, training on the ProUtility Portal is provided through online training offerings such as WebEx at established times. There is no charge to attend the training as scheduled.	
51	Entry of Historical Data	A minimum of one year of all utility bills will be entered into the system.	
52	Bill Presentment Full Service	Utility Expense Management Services are provided via, the ProUtility Platform. This is a hosted and managed solution which is scalable, transparent and customizable. Salient features are bill payment, transparent web interface, reconciliation, analytical reports, exception workflows, ticket management, inventory control & tracking, payment workflows and energy analysis and savings. It is a modular application with:  Inventory and bill views Analytical reports including consumption and spend comparison, trend reports, audit reports, head on head account and site comparisons Report wizard where users can create their own custom reports and save them Workflows for bill payment, exception handling and inventory management (moves/adds/changes/deletes). Special value added services including budgeting & forecasting, accruals, weather normalization and calendar normalization. ProUtility's IT team can also build custom reports upon client request.	
53	Optional Detailed Budget	An Energy Analyst will work with the designated person on site to develop a detailed budget as requested.	
54	Archival CD 1 Per Quarter	A CD with bill images of all bills received in one month.	





SIN 871–207: Energy Audit Services

	Job Title	Job Description	Min. Ed./ Cert. Level	Min. Yrs. Exp.
55	Senior Director	Responsible for supervising and directing activities of assigned staff.	Bachelor's	20+
56	Senior Energy Engineer	Responsible for supervising and directing activities of assigned staff in this field of specialization.	Bachelor's	15+
57	Energy Engineer	Responsible for project planning and organization for multiple large, complex projects.	Bachelor's	10+
58	Utility Expense Manager	Responsible for project planning and organization for multiple large, complex projects.	Bachelor's	10+
59	Energy Procurement Manager	Responsible for project planning and organization for multiple large, complex projects.	Bachelor's	10+
60	Energy Procurement Analyst	Works on technical aspects of project in his field of specialization.	Bachelor's	5+
61	Energy Utility Analyst	Works on technical aspects of project in his field of specialization.	Bachelor's	5+
62	Technical Writer	Performs standardized writing assignments competently. Easily uses accepted formulas and standards. Supervised by higher lever technical or professional staff.	Associates	5+





4 Sodexo Overview

#### When your environment is at its best...

#### Your people can perform their best.

**Quality of Life** means supporting "well environments" for America's public servants....

Onsite at government facilities, Sodexo fosters **well-being** every day with services to create a great place to work. Places where safe, efficient, and sustainable operations are givens. Places where clients can lean on Sodexo to rework overgrown footprints, retool costly resource consumption, and renew and maintain facilities.

Sodexo is a proud contractor to the U.S. Government, integrating the management of **onsite facilities support services** to enhance the onsite experience at government installations. The company's sustainable facilities management portfolio is extensive – from routine maintenance to full-scale complex management. Our "quality of life" approach helps boost employee retention, morale and recruitment. While our onsite activities lead to better utilization, productivity, operational efficiencies and conservation.

Headquartered in Gaithersburg, Md., Sodexo USA is among the nation's large federal contractors to the U.S. Government. Sodexo is entrusted with serving 15 million American men and women at 9,000 U.S. workplace locations, while globally we're serving 75 million patrons in 82 countries making us the 20<sup>th</sup> largest employer in the world.

SodexoUSA.com







#### COMPREHENSIVE FM SERVICES SCOPE

Facilities Operations and Maintenance	Remote Monitoring
Energy Management Solutions	Roof Asset Management
Sustainability Services	Food Services and Retail Solutions
Facilities Engineering	Janitorial Services
Project Management and Construction Services Construction Services	Grounds, Landscaping, Sports Field Services Sports Field Services
Contract Management	Security Services
Asset Management	Mail Room and Administrative Services
Capital Planning	National Call Center and HVAC Mobile Services Network
Event Management	







4 Sodexo Overview

#### **PAST PERFORMANCE**

#### FACILITY **OPERATIONS** AND **MAINTENANCE**

Central Plants Operated Including Cogeneration Operations	300
Energy Management Service Programs	290
Mission Critical Space	99.996% Uptime
Lbs/Hour of Steam Operated	1,520,000
Electrical Capacity Managed	1,000 MW
Chilled Water	678,000 Tons
Energy and Infrastructure Projects Managed	Over 500 Projects Valued at \$1.1 Billion Over the Last 10 Years
Remote Monitored and Controlled by 24/7 Operations Center	25,000 buildings with over Million Network 3 Control Points
Sites without Lost Time Accidents	Represents 65,000,000 Labor Hours Performed
Roofing Asset Management	Installed Over 30 Million Square Feet of Roofing Materials

#### TECHNICAL **EXPERTISE**

Facility Management Sites	Project Managers
National HVAC Services and Roofing Coverage	Call Center/Customer Service/Help Desk
Accounts with Data Centers/Raised Floor Operation	s Mobile Service Mechanics Network
Operations & Maintenance Technicians/Staff	Certified Electricians
Degreed and Licensed Engineers	Plumbers
Environmental, Health & Safety Professionals	Carpenters
Certified Energy Managers (CEM)	Client Retention in Facility Management
LEED Accredited Professionals	Client Relationship Average Length of Time

#### SUSTAINABILITY/BETTER TOMORROW PLAN

ISO14001, LEED, HQE or Energy Star certified sites	966
Sustainable Asset Management (SAM)	"Sustainability Year Book 2013" report and
Sustainability Education and Expert	won two important distinctions awarded by
Development Program (SEED)	the Sustainable Asset Management (SAM):
	"SAM 2013 Sector Leader "and "SAM 2013
	Gold Class " for the 6 <sup>th</sup> consecutive year.







Dow Jones Sustainability Index	2013 Sector leader for the 9 <sup>th</sup>
	consecutive year (Restaurants, Hotels,
	Bars and Recreational Services)
Robecosam Sustainability Yearbook	2013 Sector Leader, Gold Class
	and Sector Mover
Princeton Review and	98 Sodexo-served Colleges & Universities
US Green Building Council (USGBC)	named to the "Guide to Green Colleges
	2012"

#### **AWARDS & RECOGNITION**

Black Enterprise – Best Companies for Diversity	2012 Best In Workforce Diversity
Working Mother – Best Places to Work for Multicultural Women	2013 Top 25
Diversity Inc. – Top 50 Companies for Diversity and Inclusion	Ranked #1 for 2013 4 <sup>th</sup> consecutive year in the top 2 and 8 <sup>th</sup> consecutive year in the top 50
Fortune Magazine – Most Admired Companies Outsource Providers	Ranked #1 Among Diversified
International Association of Outsourcing Professionals – Global Outsourcing 100	Ranked #8 Overall Ranked #1 Among Facility Services Providers 2013
Catalyst Award	Human Rights Campaign (HRC) has announced that Sodexo received a 100% rating on the annual 2013 Corp Equality Index

#### NORTH AMERICA REACH

North America Revenues	\$9.2 Billion U.S.
Number of Employees	Over 132,600
North America Locations	Over 9,000 Client Locations
North American Integrated Facilities Management	Frost & Sullivan 2013 Analysis of the North American IFM, Sodexo Ranked 3rd among Integrated Facilities Management providers
North American Energy Management Services	Frost & Sullivan 2013 Analysis of the North American IFM, Sodexo Ranked 3rd among Energy Management Services providers
North America Facility Management Sq. Ft.	668,000,000 Square Feet Under Management
Lives Touched Daily	15,000,000







### When you want to enhance "Quality of Life" for your people, think of Sodexo for:

- Quality Onsite Expertise
- Safer & Efficient Operations
- Sustainable Integrated Management
- Enhanced Employee Satisfaction, Training & Performance
- Best Practices in Diversity & Inclusion and Ethical Conduct
- Modern Value-Driven Services Selected For Your People & Your Environment

FSC Group 03FAC

SINs: 811-002, 811-003, 871-205, 871-207

Contract Number: GS-21F-060BA

Contract Period: Feb 24, 2014 to Feb 23, 2019

Sodexo Management Inc.

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Sodexo is a Large Business under NAICS code(s):

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The Internet address for *GSA Advantage!* is: <a href="http://www.gsaadvantage.gov">http://www.gsaadvantage.gov</a>.



